

# Sustainable Terms of Trade Initiative Members Brochure

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March 1<sup>st</sup> 2022



# Members

Payment and Delivery Terms Initiative  
(alphabetically)



Azizullah Goheer



Fazlee Shamim Ehsan



Hoang Ngoc Anh



Ken Loo



Khine Khine Nwe (Rosaline)



Miran Ali



Muzzammil Hussain



Junaid Makda



Xiaohui Liang



Anne Patricia Sutanto



Cem Altan



Naren Goenka



Fatima Zohra Alaoui



Sanem Dikmen



Hany M. Kadah

No. of manufacturers represented	No. of workers employed	Total export value FOB	Main Market
220	1 million	Annual 3.1 billion (USD)	USA, EU, Latin America, Canada



## Pakistan Textile Exporters Association (PTEA)

Pakistan Textile Exporters Association (PTEA) is the premier organization of textile manufacturers and exporters in Pakistan. Established in 1985, PTEA has been actively engaged in debate and legislation that affects textile trade and community planning.



**Mr. Azizullah Goheer**  
Secretary-General, PTEA

Azizullah Goheer is a Certified Director CCG and a Certified project management professional PMP. He is presently serving as the Secretary-General of Pakistan Textile Exporters Association (PTEA), the premier association of textile manufacturers and exporters. He is a member of the Advisory Committee of Sustainable Textile of the Asia Region (STAR) and has previously worked with the Government of Punjab as a consultant. His industrial exposure is spanned on two decades during which he has served some of the leading global companies.



No. of manufacturers represented

2300



**BKMEA**  
Working Today to Shine Tomorrow

## Bangladesh Knitwear Manufacturers & Exporters Association (**BKMEA**)

Bangladesh Knitwear Manufacturers & Exporters Association (BKMEA), the apex trade body to represent solely the knitwear sector of Bangladesh, stands out in the global panorama with a distinct identity and stature.



**Mr. Fazlee Shamim Ehsan**  
Director/ Vice President, BKMEA  
Proprietor & CEO, Fatullah Apparels  
Director, Bangladesh Employers' Federation

Shamim Ehsan started his own venture Fatullah Apparels in 1998 after completing graduation in Business Management. Over time Ehsan established several business units in the textile sector including, obtaining a LEED Platinum certification as a demonstration of his commitment to sustainable industry. In the past 20 years, Ehsan worked for Bangladesh Apparels Trade & Trade Policy via different roles, as Chairman of several Standing Committees of relevant associations and elected Director/Vice President of BKMEA. He is also the director of the Bangladesh Employers' Federation. Along with this, Ehsan is associated with several government initiated high profile committees for the apparel sector.





No. of manufacturers represented	No. of workers employed
1000	2.85 million



## Vietnam Textile and Apparel Association (VITAS)

The Vietnam Textile and Apparel Association (VITAS) is a member-based, independent and non-governmental association working in the field of textile and garment industry in Vietnam to contribute towards “Quality – Social responsibility – Eco-friendly” journey of the national textile and garment industry.



**Ms. Hoang Ngoc Anh**  
General Secretary, VITAS

Ms. Anh possesses a good combination of knowledge and vision to scale the work of the VITAS and engage with members and stakeholders to drive the organization’s performance improvements and addressing the industry’s sustainability. Anh has been with VITAS for 12 years. Prior to her role of General Secretary, she served as Vice General Secretary cum Director of Trade Policy and International Affairs. She also participates in and represents VITAS in many regional trade advisory joint committees and especially VITAS sustainability Committee.



No. of manufacturers represented	No. of workers employed	Total export value FOB	Main Market
600	650,000	10 billion (USD)	USA, EU, Japan, Canada, China



## Garment Manufacturers Association in Cambodia (GMAC)

Established since 1996, Garment Manufacturers Association in Cambodia (GMAC) is the apex trade body that represents the garment and footwear industries in Cambodia



**Mr. Loo Chee Chien (Ken Loo)**  
Secretary General, GMAC

Ken Loo holds a Ph.D in Economics and Finance and he joined the GMAC in February 2002. As its Secretary-General, Ken oversees the day-to-day running of the secretariat of the association and represents the sector when dealing with various departments and Ministries within the Royal Government of Cambodia. This advocacy role also extends to representing the industry when interacting with other stakeholders such as developmental agencies like the World Bank, International Labor Organization etc. Another major role is to represent employers in our sector when dealing with trade unions and other industrial relations issues such as minimum wage negotiations. Prior to coming to Cambodia, he was working in the banking sector in Singapore, as a foreign exchange trader with DBS Bank and Citibank group.



No. of manufacturers represented	No. of workers employed	Total export value FOB	Main Market
609 active members	550,000	5.2 billion (USD, 2019)	EU, Japan, RO Korea, USA



## Myanmar Garment Manufacturers Association (MGMA)

MGMA is the apex business association for the Myanmar garment sector. MGMA is committed to change their factory members by providing valuable technical training services and supporting them in finding business opportunities.



**Ms. Khine Khine Nwe (Rosaline)**  
 Secretary General, MGMA  
 Managing Director, Best Industrial Co., Ltd

Rosaline is the Secretary General of MGMA and also the Joint Secretary General (JSG) of Republic of the Union of Myanmar Federation of Chambers of Commerce and Industry (UMFCCI). She heads the Corporate Social Responsibility Committee in UMFCCI and also is a Trustee on the Board of ASEAN CSR Network. She is active in Industrial Relations and has been attending International Labor Conference (Geneva) as Employers' delegate since 2011. She is also a successful businesswoman leading Best Industrial Co., Ltd, a garment manufacturing company as a Managing Director. Her passion is to help develop an inclusive socio-friendly economic environment in Myanmar that will lead to equitable growth and prosperity of the Nation.



No. of manufacturers represented	No. of workers employed	Total Export Value FOB	Main Market
4740	3.8 million	27.94 billion (USD 2019-20)	USA, Germany, UK, Spain, France



## Bangladesh Garment Manufacturers and Exporters Association (BGMEA)

The Bangladesh Garment Manufacturers and Exporters Association (BGMEA) is one of the largest trade associations in the country representing the readymade garment industry, particularly the woven garments, knitwear and sweater sub-sectors with equal importance



**Mr. Miran Ali**  
 Managing Director, Bitopi Group  
 Director, BGMEA

Miran is a leading garment entrepreneur, leading Bitopi Group in Bangladesh as Managing Director. His passion for social responsibility and environmental sustainability motivated him to introduce green practices in his workplaces, emphasizing sustainability as one of the key factors for businesses to succeed. Miran is also active in various associations and networks as director of Bangladesh Garment Manufacturers and Exporters Association (BGMEA), which has taken a strong role in communication during the crisis and as member of the STAR Network of regional producer associations. He is also the spokesperson of Payment and Delivery Terms Initiative





No. of manufacturers represented	No. of workers employed	Total Export Value FOB	Main Market
197	49,250	1.3 billion (USD 2019-20)	USA, EU



## Towel Manufacturers Association of Pakistan (TMA)

TMA first started as a group in 1965, later on recognised by the Federation of Pakistan Chamber of Commerce & Industry and converted into the full-fledged “A” Grade Association in 1976. The formation of association become turning point of this industries as the trade was disciplined and all sorts of information technical or otherwise, were imparted to its members as well as non-members.



**Mr. Muhammad Muzzammil Hussain**  
Secretary General, TMA  
Executive Director, Shahi Textiles

Muzzammil holds an MBA degree and currently is TMA’s Secretary General. His voices have covered a wide range of areas for the textile industry in Pakistan. He has represented the Government of Pakistan together with Permanent Mission of Pakistan at the World Trade Organisation on the Technical Barrier of Trade issues in Geneva. He also represented the industry to discuss environmental issues to the Environment Ministry as well as on behalf of the industry to talk about China FTA issues to the Ministry of Commerce. Moreover, He conducted training programme on environmental studies with the help of BfZ (Bavarian Federation, Germany) at SMA RIZVI TEXTILE INSTITUTE and developed training materials on related environmental topics.



No. of manufacturers represented	No. of workers employed
3500	700,000



## Pakistan Hosiery Manufacturers and Exporters Association (PHMA)

Pakistan Hosiery Manufacturers and Exporters Association (PHMA) is the premier trade organization representing the hosiery and knitwear industry accelerating and providing growth in all sectors of the economy, generating immense employment and promoting national self reliance.



**Mr. Junaid Esmail Makda**  
Deputy Chief Coordinator, PHMA  
CEO, Makda Group of Companies

President, Pakistan Afghanistan Joint Chamber of Commerce and Industry

Mr. Junaid Esmail Makda is the Deputy Chief Coordinator of Pakistan Hosiery Manufacturers & Exporters Association (PHMA), as well as CEO of Makda Group of Companies. He is also currently the President of the Pakistan Afghanistan joint Chamber of Commerce & Industry (PAJCCI). Mr. Makda has been working in the knitwear and woven industry since 1980, and now his businesses cover different sections of the textile supply chain. He also does trade on chemicals and general commodities, real estate, and Compressed Natural Gas (CNG).



No. of manufacturers represented	No. of workers employed	Total Export Value FOB	Main Market
200,000 (nation wide)	22 million	300 billion (USD)	US, EU, Japan and others



## China National Textile and Apparel Council (CNTAC)

The China National Textile And Apparel Council (CNTAC) is the national federation of all textile and garment related businesses in China. It is an integrated non-profit legal entity and acts as a self-disciplined intermediary for the industry.



**Mr. Xiaohui Liang**  
Chief Researcher, CNTAC

Mr. Liang joined the Office for Social Responsibility of China National Textile and Apparel Council as Chief Researcher in 2005, in charge of the development and promotion of CSC9000T, China's first voluntary CSR initiative and social responsibility management system. Dr. Liang has also been the lead expert in the development of other Chinese industry-specific CSR initiatives by other business associations in China. Since 2006, Dr. Liang has taught the course "Business and Human Rights" at Peking University Law School and he is the first Chinese scholar teaching this course in China. Dr. Liang is now also a guest professor of China University of Political Science and Law, a member of the editorial board of the Journal on Business and Human Rights of Cambridge University, and a member of the Global Compact's Labour and Human Rights Working Group. In June 2016, Dr. Liang was recognized by the United Nations as one of the world's ten Pioneers in Sustainability Development Goals.



No. of manufacturers represented	No. of workers employed	Main Market
636 member companies, represented 0.9 million companies	3.9 million	US, Japan, China, Korea, etc.



## Indonesian Textile Association (API)

API is a textile organization that covers all sectors of the textile industry from mainstream to downstream industries (fiber and filament manufacturing, texturizing, spinning, weaving, knitting / embroidery, dyeing / printing / finishing, batik, garment, and other textile goods as well as product trading. national textile), serving the needs and interests of members and other TPT stakeholders with the aim of developing the textile industry and trade in Indonesia



### Ms. Anne Patricia Sutanto

Vice CEO, PT Pan Brothers Tbk.

Vice Chairman, International Relation and Foreign Trade of API

Anne joined PT. Pan Brothers Tbk over 23 years ago and has held the position as Vice President since 2010. The company makes apparel for internationally well-known brands and has approximately 32,000 employees with multiple factories across Indonesia. Anne played a vital role in turning the company into Indonesia's largest garment manufacturer. She has won awards and has been featured as one of the most powerful women in Asia (2015) by Forbes Asia. Anne is involved with various organizations such as The Indonesian Textile Association (API) as Vice Chairman of The International Relation and Foreign Trade, Board Member of Endeavor Indonesia, Chapter Chair of YPO Indonesia, Board of Supervisor of Indonesian Alumni Association of University of Southern California (AUSCI), and member of B20.



No. of manufacturers represented	Number of workers employed	Total Export Value FOB	Main Market
17,313	1,75 million	12.1 billion (USD, 2020)	EU, US, Middle East



## Istanbul Apparel Exporters Association (İHKİB)

Istanbul Apparel Exporters Association (İHKİB) is one of the most important industrial organizations of Turkish Apparel Industry, which is among the major manufacturing industries in Turkey, with its more than 9.000 member exporters and a rate of 75% in Turkey's total apparel export.



**Mr. Mustafa Cem Altan**  
 Board Member, İHKİB  
 Founder/Chairman, Aycem textile  
 President, Istanbul Fashion Week committee

Mustafa Cem Altan studied textile engineering at Nottingham Trent University between 1979 and 1983. After getting a Graduate degree, he started working for the retail groups of Benetton in Nottingham and BEYMEN in Turkey. After all those years gaining experience, Mustafa Cem Altan started his own business in 1987 as a foreign trading company selling Turkish garments to the UK's market and marketing Turkish garment internationally. He has been the founder and chairman of Aycem textile since 1991. He is a board member of Istanbul Apparel Exporters' Association, International Apparel Federation (IAF) and The Turkish Clothing Manufacturer's Association. He is also president of the Istanbul Fashion Week committee.





No. of manufacturers represented	No. of workers employed	Total Export Value FOB	Main Market
670	140,000	3 billion (USD)	Spain, France, EU



## Moroccan Association of Textile and Apparel Industries (AMITH)

AMITH is the unique active association in the textile & garment industry in Morocco, bringing together players of the textile & garments industry, and acting as their common voice in all matters of relevance.



**Ms. Fatima Zohra Alaoui**  
General Manager, AMITH

Fatima-Zohra ALAOUI is the General Manager of AMITH, the Moroccan Association of Textile and Apparel Industries, which has played a key role in supporting the Moroccan Textile and Garment industry since the start of the Covid crisis. Prior to joining AMITH, she worked as a consultant in strategy both in the public and private sectors. Fatima-Zohra holds a PhD in Economics from Lancaster University in the UK.



No. of manufacturers represented	Total Export Value FOB
400	16.8 billion (USD, 2020)



## Turkish Clothing Manufacturers Association (TCMA)

TCMA is a public benefit organization who is leading the Turkish clothing industry to act in unity as a global brand by embracing institutionalization , innovation , sustainability and high quality.



**Ms. Sanem Dikmen**  
 Vice President, TCMA  
 Founder, European T-shirt Factory (ETF)

Sanem Dikmen is the founder of European T-shirt Factory (ETF) based in Istanbul, Turkey, established in 1994 for producing “tubular t-shirts “ with a maximum automation model inspired by examples in the USA. The factory evolved into a printed t-shirt factory for global sports brands, denim brands, and e-com brands. ETF has received 72 awards in international screen printing competitions for printing, as well as recognition for developing different business models while achieving consistent quality. The capacity has grown to 7,000,000 t-shirts annually. Sanem Dikmen is member of the IAF board, and vice president at TCMA. She is also a signatory of UN Women’s Empowerment Principles with more than 65% female employees.





## Apparel Export Promotion Council (AEPC)

Incorporated in 1978 under the aegis of Ministry of Textiles, Government of India. AEPC is the official body of apparel exporters in India that provides invaluable assistance to Indian exporters as well as importers/international buyers who choose India as their preferred sourcing destination for garments. AEPC is facilitating the industry to achieve national targets on export promotion, employment generation, productivity enhancement, and brand creation in a responsible and progressive manner and thereby providing enhanced value to the consumers in specific and society at large.



**Mr. Naren Goenka**  
Chairman-AEPC

Mr. Narendra Goenka, the founder and Managing Director of Texport Industries Pvt. Ltd. Incorporated in the year 1978, the Company has grown to achieve an annual Export Turnover of US\$120 million, to become one of the largest Apparels Manufacturer-Exporters in India, presently having Permanent employees over 11000 in across 8 factories in Southern part of India. The company is currently in an expansion mode with 4 bigger projects with Rs.150 crores investments in the pipeline. Mr Naren Goenka was elected to the Apex Body-Apparel Export Promotion Council during the year 2001 since then he committed himself to the Apparel industry to increase its exports share in the world market and contributed a lot to the functioning of AEPC in various capacities as Chairman, Finance & Budget Sub Committee and Vice Chairman AEPC, etc.,



# Egypt

To be added..

